

## Message Text

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ACTION STR-04

INFO OCT-01 EUR-12 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 EB-07 FRB-03 H-01 INR-07  
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 EPG-02  
AID-05 SS-15 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02  
FEAE-00 OMB-01 /100 W  
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P R 171804Z JUN 77  
FM USMISSION GENEVA  
TO SECSTATE WASHDC PRIORITY 8366  
INFO AMEMBASSY STOCKHOLM  
AMEMBASSY OSLO  
AMEMBASSY HELSINKI

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USMTN

ACTION STR

FOR WOLFF

E.O. 11652: NA  
TAGS: MTN NO SW FI  
SUBJ: U.S.-NORDIC INTENSIVE BILATERALS

1. LEMMEL (SWEDEN) SPEAKING FOR NORDIC COUNTRIES GAVE US  
A RUNDOWN OF ISSUES WHICH NORDIC GENEVA DELEGATIONS ARE  
PROPOSING TO THEIR GOVERNMENTS AS TOPICS FOR DISCUSSION  
IN THE UPCOMING BILATERAL WITH U.S.

2. THE NORDIC DELS SUGGEST AS A LEADOFF A DISCUSSION OF  
THE SCENARIO OF THE NTM, THE TIMING AND PACE OF ISSUES, AND  
HOW THE NORDICS MIGHT BE HELPFUL IN MOVING THE NEGOTIATIONS  
FORWARD. LEMMEL POINTED OUT, IN PARTICULAR, THE QUES-  
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TION OF HOW THE NEGOTIATIONS SHOULD BE CARRIED OUT. THE NORDICS  
TAKE A DIM VIEW OF LONG, PURPOSELESS MEETINGS AND WOULD  
WELCOME U.S. SUGGESTIONS AS TO HOW THIS CAN BE CHANGED AND A  
BETTER METHOD OF WORK DEVISED.

3. THE NORDICS WILL WANT TO KNOW THE RESULTS OF BILATERALS  
THE U.S. HAS HAD WITH THE EC, CANADA AND JAPAN ON GRAINS.

THEY ALSO WOULD WELCOME MORE DETAILED INTERPRETATION OF THE LONDON SUMMIT LANGUAGE. THE QUESTION OF A MINISTERIAL MAY COME UP; THE NORDICS SEE NO USEFUL PURPOSE IN HAVING ONE WITHOUT ACCOMPLISHMENTS IN VIEW.

4. THE NORDIC DELS SEE FIVE SPECIFIC AREAS ON WHICH DISCUSSION SHOULD BE CENTERED: AGRICULTURE, TARIFFS, SUBSIDY-CVD, SAFEGUARDS, AND FRAMEWORK.

(A) AGRICULTURE. THE NORDICS HAVE TAKEN A VERY LOW-PROFILE THUSFAR. THEY CONTINUE TO BELIEVE IN THE OVERALL APPLICATION OF A TARIFF-CUTTING FORMULA, BUT AGRICULTURAL TARIFFS SHOULD BE LOOKED AT IN THE AG GROUP. THIS DID NOT PRECLUDE THE APPLICATION OF FORMULA CUTS TO AGRICULTURAL PRODUCTS IF APPROPRIATE. THE JAPANESE APPROACH, WHICH THE NORDICS INTERPRET TO MEAN POSITIVE OFFERS OF THE KR TYPE, HAS SOME ATTRACTION.

(B) TARIFFS. THE NORDICS FAVOR SUBSTANTIAL ACTION ON TARIFFS, THEY WISH TO BE ACTIVE AND ARE WILLING TO OFFER THEIR SERVICES TO HELP ARRIVE AT A COMPROMISE ON THE TARIFF FORMULA. THEY WILL ASK US ABOUT HARMONIZATION AND WHETHER WE ARE WILLING TO GO FURTHER THAN INDICATED THUS FAR.

(C) SUBSIDIES-CVD. WHILE ACKNOWLEDGING THE IMPORTANCE AND DIFFICULTY OF THE ISSUE, LEMMEL DOUBTED THAT THE NORDICS WOULD HAVE NEW IDEAS TO PRESENT. THE NORDIC DELS HAD ASKED CAPITALS TO THINK ABOUT THE QUESTION TO SEE WHETHER SUGGESTIONS COULD BE MADE.

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(D) SAFEGUARDS. THE NORDICS WILL TALK ABOUT SELECTIVITY, AND IN THAT CONNECTION WILL WANT TO KNOW MORE ABOUT OUR OMAS. ARE THEY NOT IDENTICAL TO SELECTIVITY?

(E) FRAMEWORK. THE NORDICS THOUGHT ONLY LIMITED PROGRESS WAS POSSIBLE, EG. SOMETHING MIGHT BE DONE WITH BOP. THE NORDICS WILL SHORTLY BE SUBMITTING PAPERS IN THE FRAMEWORK GROUP.

5. ASIDE FROM CUSTOMS VALUATION IN WHICH THE NORDICS HAVE AN INTEREST AND WILL QUESTION US ON THE NEGOTIATING PROSPECTS, THERE ARE NO OTHER MTN ISSUES ON WHICH THE NORDICS WOULD RAISE SPECIFIC QUESTIONS. THUS THEY WOULD NOT RAISE QUESTIONS ON SECTORS, TROPICAL PRODUCTS, STANDARDS, GOVERNMENT PROCUREMENT, AND QRS. WE WOULD, OF COURSE, NOT BE PRECLUDED FROM RAISING THESE ISSUES IF WE WANTED TO.

6. LEMMEL DID NOT FORESEE MUCH DISCUSSION OF BILATERAL ISSUES, AS HE COULD NOT SEE ANY OF A HARD-CORE NATURE.

7. LEMMEL CAUTIONED THAT THE VIEWS EXPRESSED ABOVE WERE ONLY THOSE OF THE NORDIC GENEVA DELS AND WERE CONVEYED TO CAPITALS AS SUGGESTIONS.CULBERT

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## Message Attributes

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**Channel Indicators:** n/a  
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